



COMMITMENT



CATALOG

WATERLOO CONTAINER
company

Supplier of Wine Bottles, Caps, Corks and Closures

Your Packaging Solution

315-539-3922 • waterloocontainer.com



“Our success in this industry is because we are different than other distributors. We are a service provider....we go a step further.

Our goal is to bring value and service to our customers.”

Bill Lutz

President/Owner, Waterloo Container



of Excellence

Waterloo Container is founded by Norm and Bill Lutz with the idea of selling wine bottles to a growing number of Finger Lakes Wineries.

1980

1985-1990

As sales increase, Kendig Street buildings are expanded by 10,000 square feet to store growing inventory.

As sales increase, Kendig Street buildings are expanded by 10,000 square feet to store growing inventory.

1994-2000

2000-2010

Domestic and International reach expands into Midwest, South and Canada as Waterloo Container grows to become a premier packaging provider.

Annette Lutz helps take the company to the next level; Workforce increased by 80% and company culture is defined.

2004-2019



Building 2 addition completed. This new space incorporates a second pack line, high-speed sleeve applicator, and additional office space.

2017-2020

Waterloo Container continues to bring experience, service, and expertise to customers while staying at the forefront of discussions with government entities regarding the environment and legislation that affects the industry.

2013-2017

Modular office additions are completed within building #1. B.E. Wright building is purchased to increase warehouse space and add vehicle service area. Product-based website is launched, increasing market reach.






























2020-2023

Stocking distributor model thrives amidst supply chain crises related to Covid-19 pandemic. Sales and staffing continue to grow.

Present

Bordeaux


750ML

W5 		W5 (5658) 		Ecova Revolution (alt W5)		W65 		Domaine (alt W65)		Seduction (alt W65)			
	CK		RO CT		BVS		CK BVS		CK BVS		BVS		BVS
Flint		Champagne Green		Cobalt Blue		Antique Green		Flint		Antique Green		Antique Green	
 CB	 BW	 Red	 FL	 CG	 FL	 FR	 CG	 CG	 AT				
 FR	 CG	 BM		 BW				(CK only)		(CK only)			

1.0L/1.5L

1L Bordeaux 		W26 		6580 		0744 	
	BVS		CK BVS		BVS		RO
Champagne Green		Flint		Champagne Green		Champagne Green	
 FL		 CB	 CG	 FL		 FL	
		 FR (BVS only)					














187ML/375ML

187		375	
	RO		CK BVS
Antique Green		Antique Green	






- | | | |
|--|--|--|
|  AT – Antique Green |  FL – Flint |  FR – Frosted |
|  CG – Champagne Green |  AM – Amber |  BM – Black Matte |
|  DL – Dead Leaf Green |  BW – Brandywine | |
|  Red |  CB – Cobalt Blue | |

Bordeaux



750ML

5570	6580		4488	4837	Grand Vin	Largo		Mousseux
								
CHG BVS	BVS(B)		CK	CK	CK	CK	BVS	
Champagne Green	Antique Green		Antique Green	Antique Green	Antique Green	Antique Green	Flint	
							(+ carbonation)	
	FL	CG		FL				

375ML

Bellissima	Grand Vin
	 
BT	CK BVS
Flint	Flint
	Champagne Green
	
AT	FR

500ML

Bellissima	Torre
	
BT	CK
Flint	Antique Green

Closures



To find the perfect closures for any of our stock bottles, see pages 12-14.

KEY

 American Made Glass Available

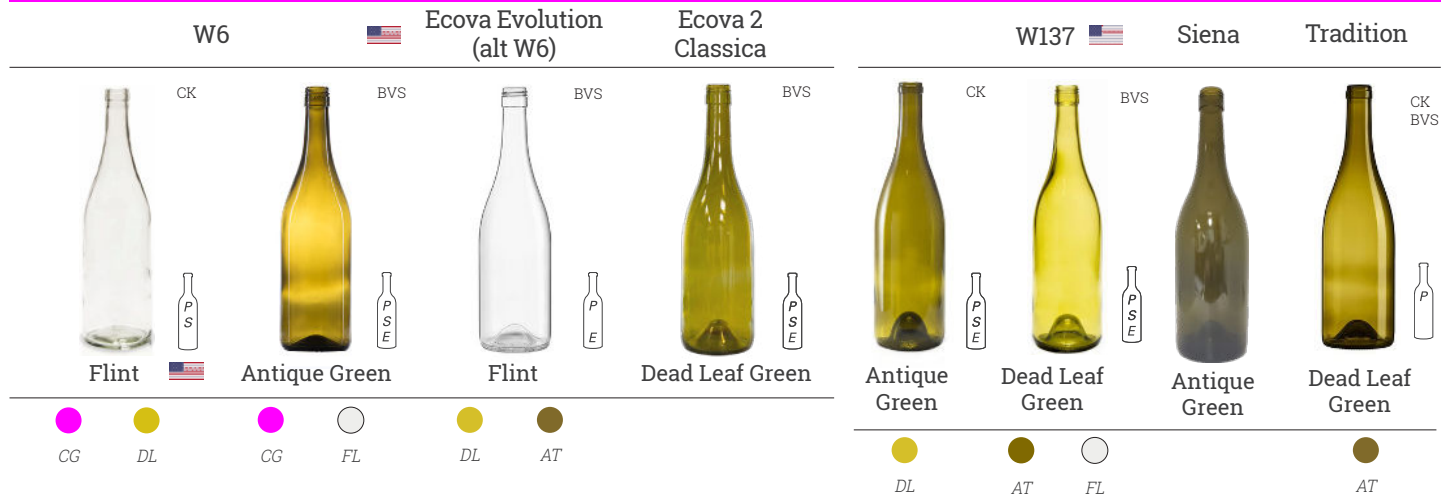
CK	BT	RO	BVS	BVS (B)	CT	Print Sleeve
Cork	Bar Top	ROPP	GPI-1680		Continuous Thread	Eco Version Available

BVS (GPI-1680) finish is designed to work with machine applied STELVIN® brand capsules.

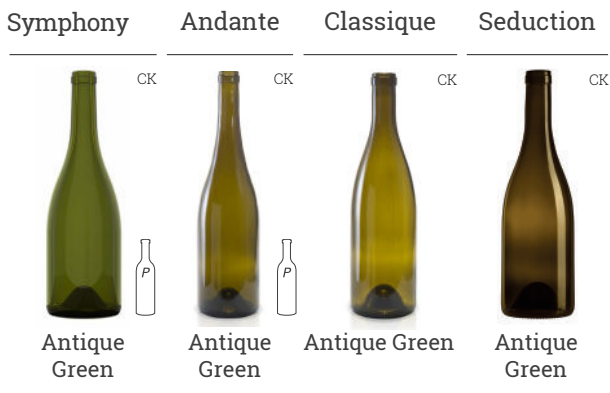
BVS(B) is the same finish with enhanced neck feature to keep screwcap in place! – No tooling change needed!

Burgundy

750ML



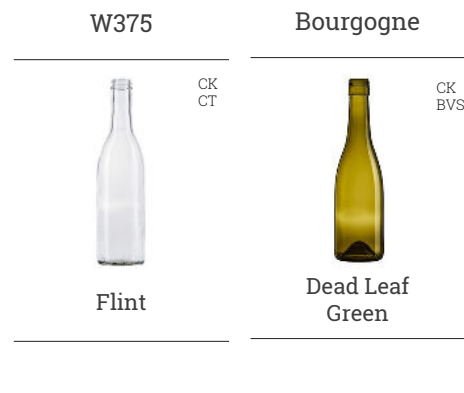
750ML



1.5L



























375ML




Waterloo Container has more than 350 different glass bottle options in-stock and ready to ship. We also offer lightweighted versions of many of our most popular styles!

Hock & Flute



750ML

W13 		W82 		Altus	Flute Evolution	Rhin Vintage	Flute Impulsion
	CK		BVS		CK BVS		BT
							
Amber		Flint		Champagne Green		Antique Green	
 AT	 CG	 CB	 FR	 AT	 CG	 CB	
 FL				 AM	 FL	 CB	
					 AT	 FL	
							 AM






1.5L

Alta	Flute
	
CK	CK
Cobalt Blue	Antique Green

500ML

Altus	Flute Club
	
BT	CK
Flint	Antique Green

375ML

W17	Altus
	
CK	BT
Frost	Antique Green
 AT	 FL
	 FL (also BVS)

KEY

 American Made Glass Available

CK	BT	RO	BVS	CT		Print
Cork	Bar Top	ROPP	GPI-1680	Continuous Thread		Sleeve
						Eco Version Available


Closures



Find our large selection of closures on pages 12-14.

Sparkling

750ML


W25 

CC
PS


RO



AM




CG



FL



P
S
C




P
S
C

FlintChampagne Green

5540X 

BVS




CG



P
S
C


Flint

W106 

CH26



CG



FL



C



C

FlintChampagne Green

Method Trad.
(alt W106)


CR29



FL



CG



C



P
C

Champagne GreenFlint

Mousseaux

375ML/750ML/1.5L


Champenoise

CH29

CH



FL
(375ml)



P



P
C

Champagne Green

1.5L

1.5L Sparkling 

PS



FL



P
C


Champagne Green

187ML

W187 

CR26

RO



CG



FL



P




P
C

FlintChampagne Green

SPARKLING SUPPLIES



Closure options designed for your sparkling beverages can be found on pages 13-14.

KEY										 American Made Glass Available	
CK	BT	RO	CH	BVS	TW	CR	CC	PS		Print	
Cork	Bar Top	ROPP	Champagne Finish	GPI-1680	Crown Twist	Crown Pry	CK/CR Combo	Plastic Stopper	P S C	Sleeve Carbonation	

Champagne finish (CH) indicates cork bore with crown closure option.

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Unique Styles

750ML

Premium
Dessert



BT
RO

Champagne Green

375ML/500ML/750ML

Regine



CK



Antique Green

Heart



BT

Flint

(comes with stopper)

Moon



BT

Flint

Eiffel



BT

Flint

(special order item)

Tree



BT

Flint

CG Red

500ML

Opera



Blue

FL
(375ml)

Bordelaise
Classic

CK



Antique
Green

Niagara

BT



Flint



Delgada

BT



Antique
Green



FL

200ML

PT200

BT



Antique
Green



200ML/375ML/750ML

Olive Oil



Waterloo Container currently stocks a great collection of antique green bottles perfect for olive oils!

Step it up a notch with UV Glass Printing.

- Up to eight vibrant colors at once
- Ready to fill bottles
- Fast turnaround

Closures



Ask our Customer Service Specialist about innovative choices for closures. Closure options are on pages 12-14.

Jugs & Carboys & PET

½ & 1 Gallon

With Handle 



Flint

3L

No Handle  With Handle 



Champagne Green



Champagne Green



187ML

PET Bottle



Clear



3 Gallon 5 Gallon 6 Gallon

Carboys



Flint

Screw Tops for Jugs and Growlers



*Looking for unique closure options?
Go to pages 12-14.*

Need something different?
Waterloo Container works with the best glass and closure vendors in the industry. If you don't see it here, call us! We will get it for you!

Beer & Craft

12OZ

Beer 



Amber Emerald Green



22OZ

Beer 



Amber



500ML

Celebration 



Amber




750ML

Swing Top 



Flint

Belgian Beer 



Amber

W25 



Amber



64OZ/32OZ

Growler 




Amber

Growler



Amber


KEY  American Made Glass Available

CK	RO	CT	TW	CR	CC	ST		PS
Cork	ROPP	Continuous Thread	Crown Twist	Crown Pry	CK/CR Combo	Swing Top	Print Sleeve Eco	Plastic Stopper

Spirits

750ML

Arizona




BT

Flint


(also in 50ml RO and 375ml BT)

California



BT

Flint




Chicago




BT

Flint




Classic Liquor 



CT

Flint

Jersey




BT

Flint

(also in 375ml)

Jimmy Lee




BT

Flint

(also in 375ml)

750ML


Kentucky



BT

Flint


Liberty



BT

Flint

Mayberry




CT

Flint

(also in 50ml)

Moonea




BT

Flint


(also in 50ml)

Moonshine




BT

Flint




(also in 375ml BT and CT)

Morgantown




BT

Flint



Nashville



BT

Flint

(also in 50ml and 375ml)

50ML


Arizona, Mayberry, Ariane, Nordic, Nashville



Flint

(Most 50ml bottles are 18mm RO finish. Mayberry is CT finish.)

KEY  American Made Glass Available					
CK Cork	BVP GPI-1680 Spirit	BT Bar Top	CT Continuous Thread	 Print Sleeve Eco	 Lightweight Version

 Ask about options for maple syrup!

Spirits

750ML

New Yorker



BT

Flint

Nordic



BT
CT (375)

Flint

(also in 50ml and 375ml)

Oregon



BT

Flint

(also in 375ml) 

Philadelphia



BT

Flint

(also in )

750ML

QBIC



BT

Flint

St. Louis



BT

Flint

Tennessee



Flint

Vienna 



BVS

Flint

(also in 375ml, non P)

1L

Lincoln



BT

BT

Flint

1.75L

Liquor Jug 



CT33

Flint

Pinch Grip 



CT33

Flint

375ML

Flask 



28-350

Flint



Several spirit bottle styles are available in "family" groups of many sizes. Create a great looking beverage collection.

Ask our Customer Service Specialist about innovative choices for closures. Closure options are on pages 12-14.

Closures

30 x 60mm Heat Shrink PVC Capsules

Colors in stock



Stock capsules have rosette embossed top design. Customization and color match available. Many of our stock color capsules are also available in 32x60, or with tear tab designed for use with ROPP or Bar Top closures.

Call to get the right capsule for your bottle and closure combination!

**Also available in 32x60mm*

Closures

Natural Corks

Wine



Champagne



Beer



Synthetic Corks



30 x 60mm Saranex Lined STELVIN® Capsules

Must be machine applied. (T) also available in Tin liner. (P) also available in pressure liner.



ROPP Capsules

ROPP caps are designed for still and pressure products, and must be machine applied.



Many sizes available!

Polylam Capsules

Call for color sample.



Closures

Champagne Foils



Call for stock color options.
Foils have tear tab and grillage.

Wire Cages



Cages with and without hood for beer,
sparkling and champagne

Plastic Stoppers & Bidules



Low and High pressure



26 & 29mm

Bar Tops



Natural



Synthetic



Monobloc



Wood grain with synthetic shank,
several sizes available.



Black Varnish

Pour Spouts



For olive oil



For Spirits

Swing Top



For use with swing top
Belgian style bottle

Crowns



Standard and Stainless pry
& twist crowns in stock for
sparkling and beer

Screw Caps (hand applied)



28 & 38mm



28 & 38mm



38mm and 70mm



28 & 33mm



Gold 18mm TE



Black 18mm TE



33mm black with pour



28mm TE



Flat Red

Novatwist

Wax – 5lb Beads



Red Bright
Beads

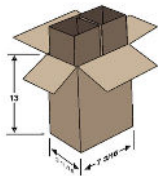


Questions about pressure or aging requirements? Let our knowledgeable closure specialist help you choose the correct closure for your beverage.

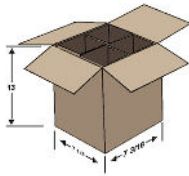
Shippers, Carriers & Supplies

Bottle Shippers (Inserts Sold Separately)

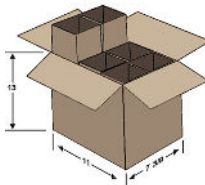
2 Bottle
(1 Insert)



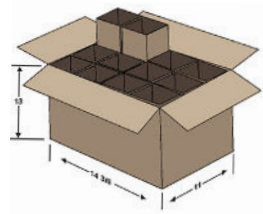
4 Bottle
(2 Inserts)



6 Bottle
(3 Inserts)



12 Bottle
(6 Inserts)



Pulp Shippers (outer box and inserts sold separately)

3 Bottle Laydown
(2 Inserts)



6 Bottle Laydown
(3 Inserts)



12 Bottle Laydown
(5 Inserts)



Bottle Carriers

2 Bottle Carriers

Holiday



Plain



3 Bottle Carriers



4 Bottle Carriers



Fits 750ml size

Rice Hulls



PVC Heat Gun



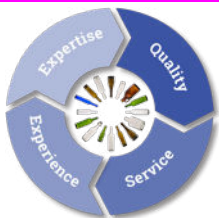
Gauges



26mm Go-no-go

Let Waterloo Container help you get your products out the door with our helpful selection of shippers, carriers and supplies. Need other packaging equipment or supplies? Ask us!

Services



More than Bottles

Waterloo Container is your one stop shop for everything you need to get your beverage packaged in style. We offer several convenient services to help you select, customize, package, store and ship your ware. Put your packaging project in our hands. Our knowledgeable staff can help you with samples, information and pricing.

Get your packaging project started today!

Printed Glass*^Δ



Replace your paper labels with a stunning design printed directly onto your glass. Our state-of-the-art printer uses durable UV cured inks to make your design come alive in up to 8 vibrant colors. Ask any of our customer service reps for details on how to get your printed glass project started. ***Bottles arrive ready to fill and stand out on the shelf!***

Check it out at www.waterloocontainer.com/videos!

Shrink Sleeve Application*^Δ



Market your product using the entire bottle with 360 degrees of art and unlimited colors. We have an in-house steam tunnel with high speed sleeve applicator and the experience you need to be sure your sleeve label looks great. ***Let us work with you to create a shelf worthy presentation!***

Check it out at www.waterloocontainer.com/videos!

Custom Printed Closures*^Δ



Customize your closure to top off your beverage with style. Whether you choose corks, capsules, crowns or screw caps, we can help you create a custom look with color match and design capabilities. ***Your brand vision is more complete with custom closures!***

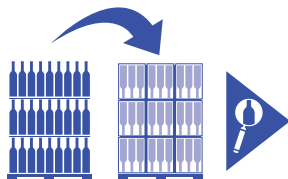
Custom Printed Boxes*^Δ



Add a bold logo or a whole canvas of eye-catching color to your corrugated package. ***Our packaging experts can help you complete your package and make the move from blah to bold!***

Check it out at www.waterloocontainer.com/videos!

Repack / Quality Reselect



Our on-site repackaging facility affords you even greater selection and customization options. You save with bulk glass repacked into your cartons. We can also hand select ware to resolve any quality issues or to meet your specific requirements. **Ware arrives at your facility the way you want it!**

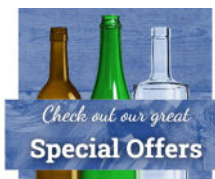
Learn more at www.waterloocontainer.com/videos

Freight & Shipping



Waterloo Container has a fleet of trucks and helpful drivers ready to roll. For deliveries outside of our local and fast-ship routes, our team will help with LTL carrier logistics as well. Our Fast Ship department handles shipments of less than a full pallet and prepares and ships your samples. **Get your ware on the way YOUR way!**

Sales & Special Offers



Interested in saving money? We frequently offer overstock, one of a kind or closeout items at reduced pricing on our website. Visit our SALE page to see what is currently available.

Check out all the special offers on the SALE page of waterloocontainer.com!

Vendor Partners



Partners

We work with the best in the business to provide products that are innovative and reliable. We have long standing relationships with over 100 industry leading manufacturers like Ardagh Glass, Amcor Stelvin and MA Silva Corks to ensure a constant supply of the products you need. **Buy Packaging-Get Partnership!**

Learn more at www.waterloocontainer.com/vendor-partners/

Important Information



*** IMPORTANT NOTICE:** Labeling of alcoholic beverages is regulated by the Alcohol and Tobacco Tax and Trade Bureau (TTB) and the Federal Drug Administration (FDA). In certain cases, approval of the design and content of labels of alcoholic beverages is required prior to bottling or sale. State and local labeling restrictions may apply as well. Determining the legal sufficiency of any wine, liquor, or beer label is the customer's sole responsibility, for which Waterloo Container accepts no liability. Customer also assumes liability for any trademark or copyright infringement.

^ Customization services may require minimum quantities be reached. Set-up fees and plate charges may also apply. For specific requirements for your project, speak to any of our helpful customer service specialists today!

WATERLOO CONTAINER

company

Supplier of Wine Bottles, Caps, Corks and Closures

**For information or
to place an order:**

Call (315) 539-3922

Fax (315) 539-9380

Contactus@waterloocontainer.com

Visit our website:

waterloocontainer.com

Visit our Showroom:

2311 Route 414

Waterloo, NY 13165

We focus on...

Glass Containers

Glass bottles are 100% and infinitely recyclable

- Glass is made from readily available domestic materials.
- Recycled glass is always part of the recipe for glass, and can be substituted for up to 95% of the raw materials needed.
- 98% of deposit stream glass is recycled into new containers.
- Today's glass containers are 40% lighter than 30 years ago.

Source gpi.org

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